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# "Movies As A Source Of PR, Propaganda And Soft Power For A Nation And Its Culture In Reference To Hollywood, Bollywood And South Indian Cinema"

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#### **Abstract:**

Cinema is not just a cinema now a days and never it was. It is a mean to communicate with millionsin just 2 or 3hours. But, movies, films, short films or whatsoever you name these artistic forms, came in late 19<sup>th</sup> and earlier 20<sup>th</sup> century. Before these, there were other ways to put your words toothers. And the most popular way was Drama, Theatre, Nukkad-Natak. Nukkad-Natak was done inopen while the other two were done in closed room. But the reach of these three were very few andartists have to perform again and again from place to place. After starting the age of Cinema, artistsgotrid of that iteration process.

As we know, there was a need to research over mass media means on the topic how mass media canchange the mentality of a society and can affect the entire section with just few words after the World War I. However, till that time only Print media was in advanced form while e-mediums were still in their starting stages. There were no talking movies. But in late 20s, with the advancement intechnologies (a big thanks to Europeans and Americans), movies started talking. It gave the samefeelasaudienceused toget inthosethreeforms mentioned above.

This invention brought a huge change in mass communication form. Earlier people can only read(newspapers) or listen (radio). But now, with listening, they can watch what actually happening. This was successfully used by Nazis and Hitler in 30s and Americans while

Second

World

War.Hitlerwasthefirsto<sup>1</sup> newhoactually understood the power of this medium. That's whyhe or dered to shoot films and present them in the entire Germany. There was a Department of Films

NaziPartyformonitoringfilmpropaganda.ThisprovokednationalismintheentireGermany.(Propagandain Nazi Germany,Wikipedia) [1]

In Indian context, this Cinema Culture was never considered as a good thing. This is the reason whyDada Saheb Phalke (father of Indian Cinema) could not get a proper heroine in his earlier movies. No woman (even the Prostitutes) was ready to work in films. With the time, situation got worst interms of stories and screenplay. In 80s and 90s, there was hardly any action movie, which did nothave rape scenes. At one hand, Hollywood got so much developed in time that it started makingfuturistic sci-fi movies like Back to Future, Star Wars, Star Trek, Jurassic Park and Terminator. Attheotherhand, Bollywoodstickedtoitscourse: masalamovies, romanticmovie and comedymo vie.

So, it is important to understand when the world was Globalizing and Hollywood movies were reaching to Indian Markets, still Bollywood lacked behind to tell a narrative where

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India is leadingthe worldfromthe front. And still there is no movie telling the worlda storyfromtheperspectiveofIndiaas a world Leader.

#### Introduction

What are films mean to us? A source of entertainment when we are bored, depressed, supressed oralone. A source of killing the time when we are travelling in the train for straight 20 hours. Or a partofourliveswhichnowcan'tbeexcludebecausetheyaresomuchintousthatwecan'tevenexcludewillingly.

While hostingtheFilmfareawards 2022,famousBollywood actorRanveer Singhsaidinhisintroductory speech about films (specifically Bollywood films), "In this modern era, our filmslighten our burden. All of you are attached to our industry in some ways. We play Holi and the DJplays Rang Barse 20 times. We win the cricket match and sing Chak de India. When we are afraid,we put our hand on our heart and say All is well, all is well. And last but not the least ourmarriage ceremonies.Inmarriage ceremonies,our filmsfill thecolours."(Filmfare,2022)[2]

What Ranveer Singh said in his speechis true in some ways. Whenever we watch amovie, aspecific character influence us so much that the hangover of that character remains with us for atime. In some cases, people start living that character. In many interviews, Raju Shrivastav had saidthat he used to go to see Superstar Amitabh Bachchan's movies and imitate as same as AmitabhBachchan back at home and school. In a recent case occurred in Delhi, the accused of killing hisgirlfriend and chopping her body into 35 pieces disclosed that he watched an American tv showDexterto know how tochop the body and disposethe parts.

Basically, we need to understand that movies are not made for entertainment purpose solely. InIndian context, we can say that so far movieshave been made for entertainment and earningpurpose. But to contradictory, contemporary industries especially Hollywood has evolved throughthe time. By understanding the role of movies for mass communication, they have started to actaccordingly.

In this research paper, we will try to find out how American Cinema has influenced the world andhelped America to sell its propaganda around the globe. And in the Indian context, how we canovercome from our stereotypical image and why Indian Cinema is failing to do what Americancinema is doing? And we will also talk about the south industry and how it is changing the image ofIndianCinema. What is the future of southcinema in building the image of India across the globe?

# 1.1 Objective of the Research

Objective of this research are as followings:

- 1. Understandthe reasonswhichmakesHollywood and IndianCinemafardifferent.
- 2. HollywoodbecomingavoiceforitsnationwhileIndianCinemaisstillstrugglewithitsinnerc onflicts.
- 3. Doescinemaonly failingus orasaudiencewearealsofailing ourcinema?
- 4. DoesHollywoodreally killingusand ourcultureand sellingustheirnarrativesuccessfully?
- 5. Howcanourcinemacanovercomewiththisstruggleandcanbestrongcontendertoitscounte rpart.
- 6. Whatisthe differencebetween therole of our government and their government?

#### LiteratureReview

To gain the insight over the topic, a literature review was conducted. A few keywords regarding to the topic were used to get the relevant published papers, articles and journals from the most renowned and credible research databaselike Google, Google scholar and Shodh Ganga.

#### The Promotion of American culture through Hollywood movies to theworld[3]

America is the only superpower in 21<sup>st</sup> century and to keep the status quo, America is using all thepossibleways. Filmshave capability to spread themes sage to the world atonce. And also, American movies are not just seen in America only but throughout the world. Understanding the value of movies in mass communication, Americans are promoting their culture through their movies. This is how they are doing cultural imperialism.

Hollywood is now beyond entertainment and entering in the local markets of the different countriesaffecting their film's market. Specially India, which is the home of the industry which produce themost numbers of films in a year. Earlier, Bollywood was all about family-oriented dramas,

romanceandfightbetweengoodandevil.ButnowwiththeHollywoodeffect(whichwecansayHollywoodization), Indian cinema has changed. The induced western ideas are slowly diminishingthereal traditional and culturalideas of thecountry.

Apart from India, other Asian countries are also getting affected by American cinema. And not justAsian but other industries are also having a tough competition with American cinema even in theirhomes. It means that if you are viewing the American movies, you are getting access to the America. In fact, the worlds ociety which is seen as globalized but it is subtly Americanized. (Maisuwong, 2012)[3]

# $Use of Hollywood as a Soft Power Tool in Foreign Policy Strategy of the United States of America \cite{America} and the States of America \cite{America} and t$

Soft power is the force which helps you to subjugate others without even letting them know they are being captured. One country overpowers the other country, one culture overpowers the other culture because the later one starts following and admiring the former one. They start having a trustblind foldedly overtheir subjugator.

The same has been done by the America to the rest of the world. Hollywood helps the AmericanGovernment in propagation of American culture in foreign countries. The USA imposes its softpoweronpeople'smindthat'promiseshope,supportsdemocracyandjustifiestheidealsof freedom'(EmrahAydemir,2017)[4].Basically,AmericaistryingtosellitsAmericanDream throughouttheworld.

Hollywood is the expression of mental process for the political aims of America (Emrah Aydemir,2017)[4]. Hollywood works as a spokesperson for the American government's politics. Movies aremade aiming their foreign policies. They play with the emotions, values, desires and wishes of their target audience.

Hollywood is like a better half of the Washington. They discuss things like at home from old times, but are deeply together for the rest of the world. American army is the key element who features in their movies very frequently. CIA claims they have a pact with Hollywood from 1990s in order toimprove their image on movie and TV sector. This is because, it is stated that Hollywood is the onlyway that people may acquire knowledge about CIA. (Jenkins, 2012:32, as cited in Emrah Aydemir, 2012)[4]

# $How India can harness the soft power of Bollywood \cite{Sol}$

Soft power is which one can't put a finger on it neither they can measure it. It can only be exerted. The term, Soft Power, is coined by an American scientist Joseph Nye. It is the ability to get whatyouwant through attraction ratherthan coercion. (WION, 2020)[5]

America is presenting itself as the most desirable country in the world and selling their AmericanDreamthroughHollywood.Awalktotimessquare,weekendinLongIsland,vacationi nMiami,fall in Vermont, the Ivy League colleges, the steak and the beer. Most of the people who areapplying for H1B visa or the American colleges, they are longing for this life. As once said by theex-AmericanpresidentDonaldTrump,"Themostprized,treasured,cherishedandpricelesspossess

Inmostofthe Americanmovies, wherealiens are attacking on our earth, it's the American superheroes who are stepping up to the front line for the fight. All the important decisions are being taken White House and American President takes all those decisions as the global superpower, upholder of the human

ionanywhereintheworld, it's called American Citizenship." (WION, 2020) [5]

rights and dignity and harbingerofdemocracyand justice.

WhatweIndiansaredoingisDancing.WhentheRa.Onewasreleasedonbigscreen,theprotagonis twasfightingforhisfamilyonly.Whiletheotherone,Krrish,wasdancingandromancingwithanin human.Bollywoodisnotinterestedintelling India'snarrativetotheworld.

In American movies, earlier Russia and now China is the antagonist. They are tuned in geopolitics. Whilewearehaving as oftspotinour narrative for our competitive nations. Bollywoodgoes form

Chandani Chawk to China and not to forget BjarangiBhaijaan. In both the movies, the protagonistgoesto ourneighbouringcountries:China and Pakistan,carrying abrotherhood massage.

America calls Iran world's biggest exporter of terrorism. And this is what shown in their moviesalso. In ARGO, if Ben Affleck's character would have fall in love with an Iranian woman, howwould the US have controlled the narrative on the Iran hostage crisis? (Which in reality took placedin1979-80) (WION, 2020) [5]

Coming to India, the same prestigious title has been given to our very dear neighbouring nation in the west. And our reality is our man in well-dressed uniform is so clichéd that he is falling in lovewith a woman across the border. He is ready to spent his entire life in a prison for her dignity and pride (Veer-Zara). While in another one, starring Salman Khan as a Raw agent, also fall for awoman who is his counterpart form Pakistan's ISI. In this movie, both the countries have been shown equally bad.

#### **TheChanging LandscapeofIndianCinema**[6]

Earlier when we talk about the Indian Cinema, it was all about Bollywood. Because of the widereach of the Hindi Cinema across the country, it was considered as the biggest industry. But withinlast 7 years, after the release of the Bahubali, south industry has gained the same recognition.

NorthIndianstateswhichwerecastlefortheBollywoodarenowmoreopenforthesouthcinema.T heyare watching south movies and now south Indian film makers don't need to think within the box oftheirregion (Galatta Plus,2022) [6]. Therearetremors in thenorth and itis raising formthesouth.

In terms of period, there is pre Bahubali and post Bahubali period. In context of Indian cinema, inpost Bahubali period they have started making PAN India films. Which means now their targetaudience is just not the particular language audience. Now the film makers are looking for releasingtheir movie from Jammu-Kashmir to Tamilnadu over more and more screens. However, not everyfilmcanbereleasedPAN Indialevel. The subject needs to be more universal than regional.

In post Bahubali era one more thing happened that is OTT. After the launch of several OTTplatforms, there has seen a split in the kind of content that we are going to see in theatres. Contentbased smaller films are finding it hard to get people to theatres (Galatta Plus, 2022). Whereas largescale movies like KGF, Bahubali and 2.0, especially if it is a sequel or a part of franchise is seeing alarge pull to theatre. This is because, the audience is already known to plot and compiled with thesameworl

#### Hollywood

The EnglishFeature filmswhichare made in United Statesof America are consideredtobeHollywood. However, this does not mean that the film should be shoot only within America. Itmeans that the production houses which are making and producing the filmsare from America. Inits earlier days, it was just the mean of entertainment. But the real change came in Hollywood in 80s& 90s, where more realistic Science Fiction movies started making then the earlier movies whichwere more comic rather than science fiction. Back to the Future, Star Wars, Terminator and JurassicPark are the best examples of science fiction movies of that era. These are the movies whichchangedthe perspectiveof watching Hollywoodmovies.

Slowly and gradually other film makers also find this genre more benefiting than others. The bestway of telling the story was putting American people and American Scientist ahead all of the world. Americans used to love watching such stories and then rest of the world also. On one hand, NASAwas planning to send man in space more frequently. Whereas, Hollywood was telling a SpaceOdysseywheremenmadecontacts with Aliensandhaving a fight with them (Star Warsseries). And in all of these, those were the American manandwoman who were doing all short of things.

In context of India, earlier people used to watch Hollywood movies just to watch more pale skinactor and actress (more specifically actresses). But with those sci-fi movies, people started to watchHollywood for their content rather than their pale skin. This way Hollywood gained the audience inthe entire world, for their unique concept. But once they gained the audience, they also startedplaying with the content. Now they knew people will watch and listen their perspective of the story. It results in several propaganda movies in the duration: a) Black Hawk Down (2001) and b) PearlHarbour(2001)

#### BlackHawkDown

BlackHawkDown,directedbyRidleyScott,isbasedonSomalianCivilWarorBattleofMogadish u. A story which tells the excellency of the American Forces and how they overcome withthe Somalian Militants. They brought whatever peace for the Somalian people. But what it cost forbothof them was not shown in themovie.

After the battle, the pictures which were published next day in world's newspaper was not even appropriate to show. Dead bodies of American soldiers were brutally humiliated by those militants and it wasn't a complete win-win situation for the American Forces. But the director,

controlling then arrative of the story, just showed the one aspect of the war. How bravely sons of America fough

the war. (Which wasn'teven theirown) Americans, the peace bringer in the world, has a job tobringpeaceand harmony in theworld. Isn't it smells like tyranny?

#### PearlHarbour

Pearl Harbour, for a change, copy of a classic Indian hit Film Sangam by Raj Kapoor. This namePearl Harbour reminds us of our history book. While reading about World War II, this named usedto pop up. Attack on Pearl Harbour was the reason why America directly participates in WW II andretaliate on Japan with Atom bomb. Till now, we have read in several places it was America's mistake and an impulsive decision to attack on Japan's cities Hiroshima and Nagasaki with Atombomb. (For which they never said sorry officially)

While watching the movie, you won't feel that Japan is the victim and America is antagonist. Thenarrative is controlled in such a way that you will start have feeling for the American soldiers whodied in Pearl Harbour attack. And atomic attack on Japan will seem an appropriate answer. DirectorMichael Bay, taking the artistic liberty, controlled the narrative of atomic attack to present theAmericannarrative.Somany historicalfactswere shapedinjustification.

Although

American soldiers die din Pearl Harbour, great in number. So, it was vendetta of America on Japanina ctually.

#### America's Dominance through Hollywood

As stated above, Soft Power can't be felt but can only be exerted. And this exertion doesn't comewithin night. It takes times and generations. The best way to understand this is example of Nestle inJapan. When Nestle launched its coffee in Japan, it was a failure. It was totally a new concept forthem, whereas Japanese people were more found of Tea. So, Nestle could not make penny fromthere. After understanding the problem, Nestle launched coffee flavoured toffees in Japan. Toffeeswas more consumed by the children than the older ones. Ten years later when Nestle relaunched itscoffee, it was a success. Because till then, those children grew up and they have also grown the tasteofcoffee. So, itwasn't totallyauniquetaste for thoseyoungsters.

Above example shows us Soft Power takes time to harness. America has done the same throughHollywood in the rest of the world (specifically in third world countries) in decades. Selling theAmerican Dream and presenting its super power status quo through movies again and again madepeople believe that it is the America who can save the world and humanity in our need. That is thereason why when covid came, thewholeworld was looking towardsAmericaforthesolution.

The reason for this hope is simple because in all those dystopian movies, it was the America whobroughtthesolution and became the saviour of humanity. World War Zand Resident Evilisthe

perfectexample. Who could have thought that Indiamight have made his own vaccine and supplyt orest of the world. But it did happen and the whole world watched.

America have sold his American dream concept through his movies which basically shows the richlifestyle of a person in America apart form showing the real trouble. They induced the thought offree will and fate, more liberal democracy, highly paid jobs, well furnished homes, well plannedcities and towns, a clean environment to breathe and most importantly a spectacular education system. This is all amanwants for his family and these Hollywood movies promise them.

#### **HollywoodandGeo-Politics**

Hollywood does not guarantee a corruption free political environment but it does guarantee ademocracy which is the most powerful in the world. All the decisions in all those movies wherealiens are attacking inour worldare taken inthe Oval office of White House.In the movie'Independence Day' it is the American Air Force and their Pilots who are taking a

fight with thealienwar ship on the order of American President.

If you have watched the Superman and Lois tv series, the General of US Army says to Superman insome episode to decide between saving the America and saving some other country. General says to Superman to put the America above all. Today, we all know the story Superman, an alien came toearthandtookanoathtoprotecttheearthanditspeoplewhichincludethewholehumanity. Butstill he was made to choose. And when he does not choose America as his first choice, he wascaptured declaring as traitor. This metaphorically represents that allies of America must have tochoose America as their first choice. The same did by America in Ukraine forcing them to chooseAmerica as a first choice and doing the bidding as said by American Government. Which madeUkrainenumber oneenemy ofRussia and the restis History.

#### HollywoodandIndia

Films are like water; they found their way to the audience. Earlier Hollywood films needed to bedubbed for the Indian audience. And their reach was also very much limited. Not because

limitedtheatres,butalsobecauseofculturaldifferences(specificallyinruralparts).IndiagotitsIn dependence just few decades back and all these Hollywood movies were supposed to be mindcatching with all their bold and bikini scenes. But once Bollywood also started imitating the same intheir movies, people became more liberal minded with movies. That's the reason watching Englishfilms(obviously Hindidubbed)wasn't a tabootopiceven inrural areas

An English film which changed the whole perspective of Hollywood was **Spiderman**, released

in2003byMarvelStudios.Afteritstheatricalrun,whenitwaspremieredonTVforthefirsttime,it was a grand success. Till then, TV and Cables had become the part of household thing in both: bigcities to small towns (apart from rural areas). 90s kids who grown up watching Shaktiman on

every Sunday, had now watched a live action superheromovie, which was far better in technique. Scenes

were seemed more real on TV in comparison to Shaktiman. And then, an era of superhero filmsstartedinIndia, whichcheckmated the Indian Films in theirown turf.

### Listoftop10highestearnedHollywoodmoviesinIndia

S.No.	Movies	NetBox-officecollecti
		inIndia
1.	Avatar:TheWayofWater(2022)	378.22cr
2.	Avengers:Endgame(2019)	373.22cr
3.	Avengers:InfinityWar(2018)	227.43cr
4.	Spider-Man:NoWayHome(2021)	217.52cr

5.	TheJungleBook (2016)	188cr	
6.	TheLion King (2019)	158.40cr	
7.	DoctorStrangeintheMultiverseofMadness(2022)	130cr	
8.	Furious7(2015)	108cr	
9.	Thor:LoveandThunder (2022)	101.71cr	
10.	JurassicWorld(2015)	101cr	

(

Source:IMDb)[7]

If you see this list, 5 out of top 10 movies are Superhero films made under the banner of MarvelStudios. After launching its Cinematic Universe in 2008, Marvel changed the whole scenario of superhero movies not just in India but for the world. Gradually with time, it came to a point whereother Indian movies and production houses started frightening with these big budgets, multi starredSuper Hero films. That is reason when Avengers: Endgame releasing India  $26^{th}$ April,2019, Ajay Devganstarrerromwas in com'DeDePyaarDe'shiftedtheirreleasingdateto16thMay. Surely, if they both had clashed on box office, Ajay Devgan starrer movie had to take a huge lossbecause of Avengers: Endgame. Endgame was set and hit franchise in India. It had already released 22 movies prior and all we recommercially hit in India which created a hypeforthelast model and the prior and all we recommercially hit in India which created a hypeforthelast model and the prior and all we recommercially hit in India which created a hypeforthelast model and the prior and all we recommercially hit in India which created a hypeforthelast model and the prior and all we recommercially hit in India which created a hypeforthelast model and the prior and all we recommercially hit in India which created a hypeforthelast model and the prior and all we recommercially hit in India which created a hypeforthelast model and the prior and all we recommercially hit in India which created a hypeforthelast model and the prior and all we recommercially hit in India which created a hypeforthelast model and the prior and all we recommercially hit in India which created a hypeforthelast model and the prior and the priorvieofthe long-watched series. Later, released on 16th May, De DePyaar De earned 143cr on worldwideBoxoffice,whichisnot

eventhehalf of what Avengers: Endgamee ar ned on just Indian Box-office.

#### **Bollywood**

Bollywood, just the synonym of Hollywood, represents the entire Hindi Cinema made in Mumbai(earlier Bombay).Bollywood known foritsromantic, comedy,familydramaandmasala massaction movies. Over the period of time, the stories have changed but not the genre. They are stillsticked to these courses. Hollywood movies are showing the futuristic space odyssey where they areabletoestablishcoloniesondifferentplanetsmakingtheenvironmentsuitableforhumans.Bol lywood movies are still tuned with romanticism and household fights. There is no any spaceodysseytelling how Indiais making progress in spacescience.

Keeping aside these sci fi movies, where we stand in other genres of the movie where India canharness one of the world leader positions. India had fought several wars within the course of 75 years and won almost all of them. Also, within the course of 78 years in United Nation, India hasbeen part of several wars in the word as the Peace Keeping force of UN. The best one could be the 1971 war where India freed Bangladesh (then easter Pakistan) from Pakistan. Stories have been toldin last 25 years of that war but not in entirety. Personal glorified victories and victories in battels byarmed forces have been showed so far. The whole narrative of India taking part in a civil war in Bangladesh never been told. Border and The Ghazi Attack are stories of such battels. But stories of all those war crimes committed by Pakistani soldiers are yet to tell to the world. Only a movie 'Childrenof War' triedtotell then arrative but still couldnot get much recognition.

#### Bollywoodandrestoftheworld

Globally, Bollywood has gained its audience in several countries in spite having a strong contenderlike Hollywood. Very first name which comes to this list is Russia. Well not just the Russia but thenwhole USSR is a big fan of Indian movies. This love is not new but coming from decades. And thewhole credit goes to the biggest showman of Bollywood Raj Kapoor. His movies Mera Naam JokerandShri420hasahugefanbaseinRussia.AndthesongofmovieShri420'MeraJootaHaiJap ani' is an all-time classic hit. And same recognition had gained by Mithun Chakraborty with hismovie 'Disco Dancer'. Its song 'Jimmy Jimmy' is also an all-time chartbuster in Russia. Both thesetwo songs haveseveralRussian versions.

Russia isnot just the single name in the list. Middle eastern countries especially Saudi Arab, Poland, Germany, China,

Egypt,Japan,NigeriaandPeruhaveahugefanbasefortheHindicinema.Thankstooneglobalstar ShahRukhKhan,whohasahugefanbaseinmostofthecountriesand earned the badge of Global Superstar over the period of time with his movies. He is even the brandambassadorof SaudiArab.

Still if we look deep into this, we will find it's not the narrative of the Bollywood films whichgained this huge fan base. But other factors are working for this. Like songs, music, dance andromanticism in the movies are the main factor to gain this fan base. However, the pitch has nowsettledforBollywoodtotellastoryofIndia's supremacy, butstillBollywoodislackingbehin

# **BollywoodandGeo-Politics**

Bollywood has no any interest regarding this field. In Bollywood movies, our own issues can't beresolvedsothatthey cangofurther beyondthe lines. Honour killings, Love Jihads, Political propagandas, Hindu-Muslim are the latest features of Hindi Cinema. These are the aspect to make the story hit on box office. Keeping aside the world, nationalism is the prime factor. Once were solved with our own fracas then we will think about others.

Hollywood movies are making the problem world's problem. Their superheroes are stating they arenot just fighting for the America but for the entire humanity. They have to save the world, theuniverse. Their villain when arrived to earth annihilated half of the human race from the earth. Whatour Indian superheroes are doing is personal vendetta. Some superheroes so much childish, even thechildrencouldn'tget them. Andofcourse, thereis tonesof romanticismintheentiremovie.

Coming to spy thriller, war-based movies and some geo-political movies. War-based are ok wheretwo howls of India are Pakistan and China presented as antagonists. But when it comes to spythrillers, there is more silliness than the actuality. If we avoid Neeraj Pandey's work in this genre, which movie you will tell has a perfect narrative? Latest blockbuster **Pathaan**, starring GlobalSuperstar Shahrukh Khan has an ordinary story line which we have seen in his counterpart SalmanKhan's movie **EkTha Tiger**. A spy from India's R&AW and a spy form Pakistan's ISI fall in loveandnow they havetask to savethe pride oftheir respectivenation.

Answering to a question in an interview with ANI, based on Bollywood depiction of spies inmovies, ex-R&AW chief Vikram Sood said that they are hilarious movies best for comedy. I'll beshoot if I get romantically involved with an ISI agent. If it is done under a mission is different butwhenitisdoneonhisownthenit's different. (Ep-57, India's clandestine forces with former R&AW chief Vikram Sood, ANI, YouTube) [8]

# ListofBollywoodmovies basedoncross-borderromanticrelationships

S.No.	NameofMovie	ReleasingYear
1.	Henna	1991
2.	Refugee	2000
3.	Gadar-EkPremKatha	2001
4.	DilPardesiHoGaya	2003
5.	Veer-Zara	2004
6.	EkThaTiger	2012
7.	PK	2014
8.	Razi	2018
9.	IndooKiJawani	2020
10.	Pathaan	2023

(Source:Bollymints)[9]

Starting with DilPardesi Ho Gaya where for the first time a uniformed man gets romantically involved in relationship with a girl across the border started this trend. The very next year anothermovie came Veer-Zara with much bigger faces in the lead, giving the message of peace and love .Whereasjust5 yearshadpassedaftertheKargilWar.

#### **Bollywood and Audience**

As a movie maker if Bollywood is failing to convey the narrative of the nation, haven't we alsofailed Bollywood as being audience as we are to those Hollywood movies. Now a days, youngstersare more obsessed in watching Korean and Japanese movies and dramas along with English ratherthan Hindi. High budget sci fifilms which have potentiality to grow better in future have failed onbox office. Ra. One is such example. Having extreme high VFX, some good storyline and of coursefinest of the Bollywood in the lead Shahrukh Khan wasn't enough to bring audience to the theatre. Later it was tagged as a movie which was of its time. might have earned 207cr ahead It budgetof150crbutitcan'tbesaidasuccessfulventure. That's whythere was never any sequel.

Failures like this gives insecurities among the movie maker who feels audience is still not ready towatch futuristic movies from their side. Makers here see low budget family drama, romantic dramaandsocial dramamorebeneficial than the high budget sci fi and war movies.

# List of Bollywood Movies which earned big amount in a smaller budget

S.No.	NameofMovie	Budget	Box-OfficeCollection
			(Worldwide)
1.	SecretSuperstar(2017)	15cr	858cr
2.	Andhadhun(2018)	32cr	456.89cr
3.	HindiMedium (2017)	14cr	334cr
4.	Uri:TheSurgicalStrike(2019)	25cr	359.73cr
5.	TheKashmir Files(2022)	15cr	250cr
6.	TheKeralaStory(2023)	20cr	258.32cr
7.	Raazi(2018)	36.98cr	195.75cr
8.	Stree(2018)	23cr	182cr
9.	SonukeTituKiSweety(2018)	30cr	156cr
10.	BadhaiHo(2018)	30cr	130cr
11.	EnglishWinglish(2012)	20cr	121cr
12	Aashiqui2(2013)	18cr	109cr
13.	TaareZameenPar(2007)	12cr	98cr
14.	Pink(2016)	23cr	108cr
15.	Kahani(2012)	8cr	80cr

(Source:YouTube,gq

india,)[10][11]

This list includes films in last 10 years where low budget movies with regular Bollywood dramashave earned lots of money. Most of the movies form this list is part of those typical genres onwhich movie have been made time to time and all are very successful. In the next section we willtry to understand is it true what we learned so far from the Bollywood or South Indian Cinema isactuallychallenging thestatus quo?

#### **Differences and Problems**

Hollywood and Bollywood are like two poles in film industry. Sometimes they try to cross eachother but still their flavours are different. Artistic and literary form of India is much older

thanwesternculture. Apartfrom Ramayana and Mahabharata, there are other many authors and dramatist, whose literature is world class. Westerners still find Kalidas' work in Drama genre the best. His work Abhigyan Shakuntalam was the first Indian play which was translated in Englishalong with many languages. Bharat Muni's Natya Shastra gives the implicit acquaintance of the drama, including dance, music, poetic and general aesthetic. Coming to presenting those literature on silver screen, we still lack behind a lot in comparison to Hollywood. Hollywood is extremely indulged in showing their westerncivilization and culture from decades. Troy, Hercules, 300, Gladiator, Exodus: Gods and Kings, Cleopatra are those movies show casing the enriched western civilization. If we left last 8 years of Bollywood, there are only 2 movies show casing the enriched Indian civilization: Mughal-e-Azam and

Jodha-Akbar. Apart fromthat most of the Indian historical films are based upon the Independence Fight. Kranti, Purab aurPaschim,Junoon,Lagaan,Saheed,MangalPandeyarethefilmsshowcasingthefightofindep endence.

Hollywood at one hand, spent money like water in those films. Huge sets were made to give the reelfeel of that era. Their creative directors, set designer or art director are set free to bring more realismin the film. At the other hand, we talk about Indian films, money is the biggest problem. Everyonehere is to make huge profit with less investment. Only K. Ashif, director of Mughal-e-Azam was somuch zealous to bring that realism. He took 9 years to complete his movie but didn't compromise with his approaches. Filmmakers from 80s 90s had no any interest in making Period Historical dramashowcasing our cultural inheritance and heritage.

Bollywood had a mob mentality, following the chain which has been passed to one generation

toanotherfromdecades. Those mass masalaaction, romanticand comedy had been made in thousa nds of numbers. Still, they are in production in the same number. Whereas in last few years we have seen, if the content has universality, storyline is packed and actors showing their full potential, such stories can reach to audience and the response will also great. Padmaavat, Bajirao Mastaniand Tanhajiare such stories which get the huge response from the audience.

#### **SouthIndianCinema**

Intoday'sdate, youturnon yourtvandstartwatching movie channels, every channels howing 3 out of 5 movies are Hindi dubbed South Indian movie. The craze of South Indian movies evengreater than Bollywood movies, even in northern parts of India. South Indian cinema made up of 4 states regional cinema which includes: Telegufilms, Tamil films, Malayali films and Kannada films. All the films made under these industries are called South Indian film. And all these four industries have their own WOOD name:

- a) TeleguFilmIndustry-Tollywood
- b) TamilFilmIndustry-Kollywood
- c) MalayaliFilmIndustry-Mollywood
- d) KannadaFilm Industry-Sandalwood

Today, top south Indian actors enjoys the same stardom in the entire country which once actor likeRajeshKhanna, AmitabhBachchanandShahrukhKhanusedtohave.NowthewordPANIndiaisin practice. Movies of these top actors are released PAN India level. It means that the movie isreleased all over the country simultaneously, dubbed into the mother tongue of the particular regionor state. Now, target audience of Tollywood, Kollywood, Mollywood and Sandalwood movies arenot just Telegu or Tamil or Malayali or Kannada speaking people but the entire nation. They are spreading their boundaries and making the content which have more universal appeal.

#### PreandPostBahubaliPeriod

Yes, the subhead which you just read is true. South Indian cinema has two periods: 1) Pre Bahubaliperiod and 2) Post Bahubali period. You know Bahubali is a 2015 fantasy epic historical moviemade by **S.S. Rajamouli** starring Prabhas, Tamanna Bhatia, Anushka Shetty and Rana Daggubati. Amovie which changed the course of South Indian cinema

entirely or one can say Indian Cinema in the world entirely. But here for now we will stick with the course of South Indian cinema in the entirenation.

#### Ageof Bahubali

Bahubali is a movie of 2 parts. First part named Bahubali: the beginning released on 10<sup>th</sup> July, 2015. With its release, it started breaking all the records. Its first day collection was Rs

worldwidewhichwasthehighesttillthatdate. Firstweekendopeningwas Rs 165.1crwhichwasth ehighest for any Indian film. In the first week movie earnedaround Rs 263cr worldwide and lifetime collectionwas Rs 650cr worldwide, surpassing all therecords till that date.

The movie was based upon complete fictional work. It had the same plots as some other movies ofthis genre had. A King, a Queen, their child who lived an anonymous life and someday he suddenlyfinds out he is destined to do bigger things and conspiracy for the throne. Isn't it giving you the vibeof the Game of Thrones (GoT)? Where other movies, especially Hindi, lacked in this genre is theyalways tried to compare themselves with Hollywood movies. The leads in such movies always worea long cape, high ankle shoes, collared shirt. These kings were more inspired with cowboys of American films than the actual kings of India. These fashioned clothes arrived in India after theinvasion of Britishers. But in Bahubali you can see Prabhas wearing a complete Indian costume in the entire movie. A true sense of Indian culture depicted in the movie. Above all that, screenplay, visual effects, acting of all the cast (especially Anushka Shetty as Devsena and Ramya Krishnan as Rajmata Shivgami Devi) was outstanding.

This film brought back the stories of Kings and Queens in mainstream cinema. Such epic historicalmovieswerestoppedbeingmadeinIndiancinema. WhiletheHollywoodhadalonglisto fstoriesof kings and queens including Lord of the Rings, 300, The King, Troy, Alexander, Hercules andGladiator. But in Indian cinema there are only few in the list includes Mughale-Azam and Jodha-Akbar as masterpiece before Bahubali. Instead of movies, such adventures were done on TV only.Ramayanaand Mahabharat arethe best example.

#### PreBahubali-Period

So, it is not like that, South Indian movies were not travelling to northern parts or rest of the world. As I said above movies are like water, they find their ways to the audience. Earlier TV channels and some YouTube Channels used to buy rights of these movies to dub in Hindi and premiere it to theaudience. We all have grown up watching Don no 1 and Meri Jung on Set Max starring Naga Arjun. Superstar Rajnikanth movies has always brought a charm on the screen. Shivaji the Boss and Robotare the two movies which were blockbuster of their time. But still there wasn't a huge theatrical release of these movies in northern parts. Most of us get to watch these movies only when they premiered on TV. Since, there was no OTT culture also, we could not get these movies in their ownlanguage with subtitles.

#### PostBahubali-Period

To understand what changes Bahubali has brought in the Indian cinema, we need to go throughsouth megastar **Chiranjeevi**'s speech, which he said on the pre-release event of his film Aacharyawithlots of aggression in his voice: In1988,ImadeamoviecalledRudraveenawithNagaBabuanditgotanationalaward. Wewentto Delhi to receive the award. The ceremony was scheduled in the evening. It was preceded by hightea. We were having tea in the hall. The walls around us were decorated with posters showcasingthegrandeurofIndianCinema.Thereweresomebriefnotesregardingthesame.Ther ewerephotosof Prithaviraj Kapoor, Raj Kapoor, Dilipkumar, Dev anand, Amitabh Bachchan, Rajesh Khanna,Dharmendra and so on. They showed their pictures. They described them beautifully. They praisedvariousdirectorsandheroines.AndwethoughtthattheywouldalsotalkaboutSouthIndia

ncinemain such great detail. But they just showed a still image of NTR and Jayalalita dancing. They described it as South Indian cinema. And Prem Nazir, who played a hero in a record number of films in the history of Indian Cinema, they showed his picture and that was it.

They saidnothingabout KannadaKanteeravaRajkumarorVishnuvardhan. They saidnothingabout Telugu actors like Rama Rao and Nageswara Rao. They were like demigods to us. And therewas no picture of them. There were no photos of NadigarThilagam Sivaji Ganesan. For me, it washumiliating and I felt very sad. They projected only Hindi Cinema as Indian cinema. They dismissedotherindustriesasregionallanguagecinema. Theydidn'tevenbothertoacknowledgei tscontribution. It mademe so sad.

I returned to Chennai and spoke with the media about this incident. **The Hindu** published a nicearticle about it. But there was no response to the issue we had raised. After so many years, today Ifeel so proud I could thump my chest. Our industry proved that we are no longer the regionalcinema. Telugu cinema has removed these barriers and has become the part of Indian cinema. Today, we are proud of our cinema. Everyone is amazed at our success. We have overcome the discrimination. Thanks to films like Baahubali, Bahubali 2 and RRR. These films have helped us agreat deal. We are so proud that Telugu industry has made these films. The maker of these epicfilms, the great director Rajamauli, hats off to him. (When Chiranjeevi felt humiliated at an award'sceremony, Brut India, YouTube)[12]

The above statement is enough to stablish the fact that **Bahubali:** the beginning was actually thebeginning of a revolution in Indian cinema. After the release of this film so many things hadhappened, which has changed the mannerism of watching the cinema. Jio 4g was launched andhigh-speed internet had made accessibility to content more easier. This was capitalized by manyOTT and Social media platforms. The culture of dubbing the movies in Hindi and premiering it onYouTube got fastened. And North Indian audience had taken this opportunity immediately. Now thesuccessofmoviesstartedcountinginmillions(basedupontheirviewsonYouTube). Southsup erstar Allu Arjun starrer Sarrainodu was the first Indian movie to cross the mark of 300million. Now if you search for most viewed Indian movies on YouTube, you will just find one Hindi movieinthelist in top 10whichisever green movieSooryavansham.

#### List of Indian movies on You Tube with highest number of views

S.No.	NameofMovies	Views(inmillions)
1.	JayaJanaki Nayaka	704.66m
2.	K.G.F:Chapter1	696m
3.	SitaRam	583m

4.	TheSuperKhiladi 3(NenuSailaja)	537m	
5.	DumdaarKhiladi(HelloGuruPremaKosame)	502m	
6.	AAa	493m	
7.	Sooryavansham	427m	
8.	DearComrade	361m	

9.	InspectorVijay(Kavacham)	339m
10.	AAa2 (Chal Mohan Ranga)	324m

(Source:FreshLive,BollywoodProduct)[13][14]

# **5.1** WhathasbeenchangedinIndianCinemainlast8years?

We need to go through lots of lists and tables of movies to understand the changes. These tables are based on:

- a) highestgrossedmovies(domesticallyandworldwide)
- b) highestgrossedmoviesonDay1andWeek1
- c) nooffootfalls ofmovies

# Highest grossed In diam movies (Domestically)

S.No.	NameofMovies	Total Gross(inRupees)	OriginalLan
1.	Baahubali2:TheConclusion (2017)	1429cr	TeluguTamil
2.	K.G.F:Chapter2(2022)	1008cr	Kannada
3.	RRR(2022)	944cr	Telugu
4.	Pathaan(2023)	654.28cr	Hindi
5.	Dangal(2016)	538.03cr	Hindi
6.	Baahubali:TheBeginning(2015)	520cr	TeluguTamil
7.	2.0(2018)	519.65cr	Tamil
8.	Avatar:TheWayofWater(2022)	484.36cr	English
9.	PK(2014)	473.33cr	Hindi
10.	BajrangiBhaijaan(2015)	444.92cr	Hindi
10.	BajrangiBhaijaan(2015)	444.92cr	Hindi

(Source:Wikipedia)[15]

As you can see in the table, 5 out of 10 movies are form south Indian cinema. Whereas at top 3places, it's the south movies only. So far, no any movie has reached near Baahubali 2. And if we compare this with Hindi movies the difference is significant. Highest ever grossed Hindi movie is Pathaan, which released in 2023, earned 654.28cr. It is almost 300cr less

than the  $3^{rd}$  placed movieRRRinthelist.So,thecrazeofSouthcinemaonIndianbox-officeandaudiencecanbeunderstood.

# **HighestgrossedIndianmovies(Worldwide)**

S. No.	NameofMovies	TotalGross	Original
		(inRupees)	Language
1.	Dangal(2016)	2024cr	Hindi
2.	Bahubali2:TheConclusion (2017)	1810cr	Telugu Tamil
3.	RRR*(2022)	1258cr	Telugu
4.	K.G.F:Chapter2(2022)	1250cr	Kannada
5.	Pathaan(2023)	1050cr	Hindi
6.	BajrangiBhaijaan(2015)	918cr	Hindi
7.	SecretSuperstar(2017)	858cr	Hindi
8.	PK(2014)	769cr	Hindi
9.	2.0(2018)	723cr	Tamil
10.	Bahubali:TheBeginning(2015)	600cr	Telugu Tamil

(Source:Wikipedia)[16]

For a change, in the worldwide collection, table topper is a Hindi movie named Dangal starringAamir Khan. It is because of the stardom of Bollywood actor across the Globe. This is the reasonwhy3 out of 10 movies in this list starringAamirKhan. His movies grosstoo much inChina, whichmakes his movies part of this list. However, 5 out of 10 movies are from South Industries. Whereas3in top 5 is from South Industries.

# HighestOpeningDayGrossersin IndianCinema

S.No.	NameofMovies	TotalGross	Original
		(inRupees)	Language
1.	RRR(2022)	222.5cr	Telugu
2.	Baahubali2:TheConclusion (2017)	213cr	Telugu Tamil

<sup>\*</sup>Themovieisstillintherunonthebox-officeinsomecountries.

K.G.F:Chapter2(2022)	165.1cr	Kannada
Saaho(2019)	124.6cr	Telugu
2.0(2018)	105.5cr	Tamil
Pathaan(2023)	101.2cr	Hindi
Kabali(2016)	90cr	Tamil
Beast(2022)	87.1cr	Tamil
SyeRaaNarasimhaReddy(2019)	85.3cr	Telugu
PonniyinSelvan: Part I(2022)	81.3cr	Tamil
	2.0(2018)  Pathaan(2023)  Kabali(2016)  Beast(2022)  SyeRaaNarasimhaReddy(2019)	2.0(2018) 105.5cr  Pathaan(2023) 101.2cr  Kabali(2016) 90cr  Beast(2022) 87.1cr  SyeRaaNarasimhaReddy(2019) 85.3cr

(Source:IMDb)[17]

Coming to the list of highest opening day grossers is going to amaze you. Just one movie in the list, which again came in 2023. Before that there was no any Hindi movie in this list. It denotes thesupremacy of south Indian films in Indian cinema nowadays. If you noticed the releasing year offilms, allared at edafter 2015, which was there leasing year of Baahubali: The Beginning. Definit ely, Bahubali brought the biggermark etforthesouth Indian films. Now they are not dependent on You Tube channels to dub the movies. They are doing this their own under their own banner, which is more profitable for them.

# Highest Opening Grossers (Week) in Indian Cinema

S.No.	NameofMovies	NoofDays	TotalGross	Original
			(inRupees)	Language
1.	Pathaan	5	542cr	Hindi
2.	RRR	3	500cr	Telugu
3.	K.G.F:Chapter2	4	442cr	Kannada
4.	Baahubali2:The Conclusion	3	391cr	Telugu Tamil
5.	Sahoo	3	253.17cr	Telugu
6.	Sultan	5	252.2cr	Hindi
7.	2.0	4	205cr	Tamil
8.	War	5	193cr	Hindi
9.	Avengers:Endgame	3	187.14cr	English
10.	Avatar:TheWayofWater	3	160cr	English

(Source:Wikipedia)[18]

Note: Number of days for each film are different because not every film released on Friday. So, the count of days forweek isfromthedayoftheirrelease tofirstSunday.

It is needless to say why Pathaan is at the top. It got total 5 days to conclude its first week. So, on anaverage, it was much slower than RRR, which crossed 500cr mark just in 3 days. Again, in this listalso, 5 out of 10 movies are from south industry. Whereas just 3 from Bollywood and surprisingly 2fromHollywood.

# $Highest Footfalls (no of tickets sold) of Indian\ Movies in last 20 years$

S	.No.	NameofMovies	Footfalls(in millions)
1.		Baahubali2:TheConclusion (2017)	120m
2.		Gadar:EkPrem Katha(2001)	50.6m

3.       K.G.F:Chapter2(2022)       50.5m         4.       Baahubali:TheBeginning(2015)       49m         5.       RRR(2022)       48m	
E 500 /	
5. RRR(2022) 48m	
6. Dangal(2016) 39m	
7. 2.0(2018) 36m	
8. PK(2014) 35.5m	
9. BajrangiBhaijaan(2015) 35.5m	
10. Dhoom3 (2013) 34m	
11. Enthiran(2010) 33m	

(Source:Wikipedia)[19]

This list is more important than any other list of grossing money, because this shows the number ofaudiencescoming to theatres for watching themovie. However, this list is just of last 20 years. If we conclude the entire history of Indian Cinema in this list, only 5 movies of 21<sup>st</sup> century will get intop20. And out ofthose 5, again 4 movies are South Indian movies. The last Hindi movie which gotthe considerable amount of audience was Gadar: Ek Prem Katha, which sold 50 million tickets onticket counters. After this, years passed, but not a single movie would have even come closer to that digit. Movies of stars like Aamir, Shahrukh and Salman were not even able to cross the mark of 40 million for almost 14 years. This shows how the craze of movies watching in theatres was decreasing. People started torely more on Televisions and Phonesto watch.

It was Bahubali: The Beginning which had managed to sold 49million tickets, bringing back the eraof theatres again. Whereas, Bahubali 2: The Conclusion sold 120 million tickets, breaking manyprevious records and setting the new one. Bahubali 2 lack behind fromonly one movie of theoveralllistwhichisSholay.Sholay'sfootfallwas morethan150million,whichisstillarecord.

Going through all the tables form above, one can easily conclude what has changed in last 8 years. People are more indulged in watching south Indian films than Hindi Films. Their movies

andconcepthaveattractedtheaudiencealloverthenation. Apartfrom Pathaan and The Kerala Story, no other Hindi movie in recent time got so much hype. Whereas, in south industry there is hugenumber of movies in the list, which got so much hype for their concept, storyline, acting and music. Karthikeya 2, Ponniyin Selvan, Vikram, Kantara and Sita Ram are such movies of this list which attracted the audience from the entirenation.

#### SouthIndustry:anopeningforawholenewuniverse

Movies are considered to be mirror of our society. They reflect our culture, habitude, religiousbelieves and community. Due to internet, the reach of the content is worldwide. So, it is veryimportant what we are saying and showing. Because that is the narrative of the nation. That buildstheimageofthenation. This way movies works as aPR foranation.

If we see the work of Bollywood in last few years, does it really seem convenient? The violence and atrocity have taken over again the industry. Its nature is more sinister than before. It is tempting ouryouth. Tier B cities youth is more indulged in youth politics and hooliganism. We often hear riots in UP, Bihar, Bengal and Delhi. Crime rates in these areas are also high. Delhi is 4<sup>th</sup>most unsafe cityin the world for women. All these have come from

the movies and other content that the youthwatched regularly over the period of time. No one here has dared to go out of the league. Now they have got a new weapon: OTT.

If talk about south industry, at present we can sense the pure Indian culture in their movies. Dhoti, Kurta, Saree, classicalmusic and instrumentare still the vitaling redient of their movies. It is not like that it feels primitive, but there is balance in the fusion. Now our movies are being watched allover the world and it is working as an endorser of our culture. Videos from Russia, Japan and America had gone viral where people dressed in Indian attire marching on roads chanting Bhajansand Indian prayers. In such conditions, it is best to give them pure Indian culture rather than giving them back their own culture wrapped with Indian flavour.

South industry has got the Door to access the world, which Bollywood had from several years. However, where Bollywood had failed to deliver the quality content regularly. South industry isdoing phenomenal job. Baahubali duology, Ponniyin Selvan duology, Kantara and Karthikeya 2represents our cultural heritage. There are lots of stories left yet to tell our cultural heritage. We areone of the oldest civilizations of the world. Where others vanished with time, we are still here withthesamefirmness. Thatisthereasonwhyitismoreimportanttotelltheworldwhoweareandw hatweare.

#### Conclusion

Going through all three industries above, I found that two industries didn't lose their flavour in spite of having a huge impact of cultural imperial is mand globalization. It is not just India and the contraction of the contractionwhichisgetting westernize but slowly westerns are also partially inclining towards Indian culture. Indianspresent there are actually making their presence strong. They are part of their parliament, part oftheir policy making. Still their narrative hasn't changed at all. Rather they expanded their narrative for all. In every big project of Hollywood, Indian character is a crucial part. Image of snake charmerand magicians has changed. The way Indians have contributed in last 30 years in building their ITand Medial sector, have perspective. That's the why the India which you witnessed in"IndianaJones" wasn't thesamein "Mission:Impossible-GhostProtocol."

South industry, however, haven't grown so much. But what they are doing is representing them incomplete another way. Things which Hollywood delivers in mega budget, south has delivered

inlowestbudget.MinnalMurali,releasedin2021,inabudgetofjust18crorehasthequalityofameg a budget Hollywood movie. But, if you start watching the movie, you will get the pure desi feelrather than Hollywood. That's why people watched it and praised it for its unique concept. Hispowers may collide with those who are part of mainstream cinema in Hollywood for years, but thenarrative is not what you will find in their cinema. Superhero in India had also started having thesame mean as Hollywood: specially suited, protecting a city and overall children's favourite. And supervillain had the same traits like Hollywood. But Minnal Murli had broken all those traits. Supervillain in Lungi is so much destructive, fight between hero and villain in farm instead of some fancylocation. All this is possible in India butnotin Bollywood.

Bollywood need to understand that we are heading forward. So, a man in Lungi can't only be localgangster or a comic character. He can be a supervillain destroying the humanity. Big budgets and fancy locations don't make a film worth watching. It's the plot and storyline, acting and emotions that connects with the people. They need to work more on their narrative. I am not saying to stopwhat they are doing right now. But what am I saying is expand themselves and their narrative asother two havedone over the period of time.

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